



Case Study: **TRAVIZON**

Celebrating more than 40 years in business, Travizon offers global travel management programs and solutions to its customers. Travizon also has a proven track record of leveraging products and services that result in improved returns for its clients.

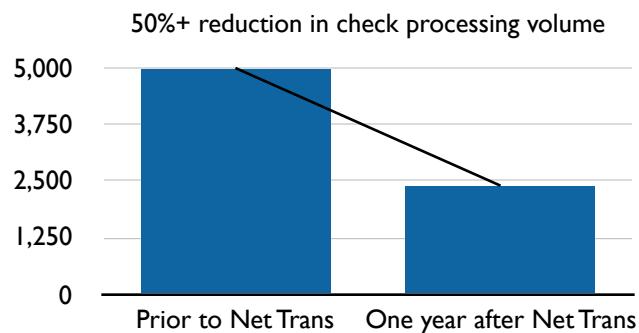
The process of hotel commission tracking, collection and reporting had been a significant challenge for Travizon. After due diligence, Travizon selected Net Trans, an Onyx Payments company, as the most appropriate vendor for improved collection and visibility into hotel commission payments.

Within nine months of implementation Travizon saw a net increase of 20% in hotel commission collections.

Savings from reduced administration

Like most business travel agencies, Travizon had internal resources associated with the collection, invoicing and processing of commission payments.

Prior to partnering with Net Trans, Travizon would process in excess of 5,000 checks per year. With the streamlined Net Trans process, Travizon has seen that volume reduced by over 50%. This provides Travizon savings in banking charges as well as time to focus on other areas.



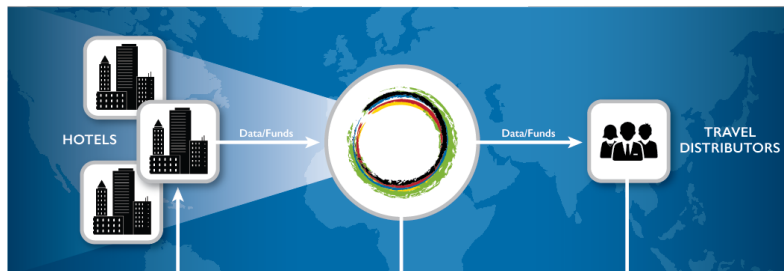
Commission collection increases

Travizon continues to grow their business, and as they do, the Net Trans reconciliation platform grows with them. Travizon has increased their volumes through Net Trans by 22% in the last year. Net Trans has continued to confirm and reconcile at above 94% of total volume.



Data-based insights

The Net Trans solution provides increased visibility through its 360-degree process from booking, to hotel confirmation, to payment. The business intelligence available from the Net Trans report suite allows Trivison to apply data and insight to their booking process, contract negotiations and pricing models.



The Net Trans-Onyx Payments Difference

Onyx Payment's ability to link and reconcile data feeds from multiple GDS and hotel sources saves clients time and money. In addition, because of the extensive network of relationships Onyx Payments has with leading hotels around the world, they are able to provide a single data collection and funding system that eliminates redundancies and streamlines the commission process. Finally, Onyx Payments follows up on outstanding commission balances to ensure agents receive the most accurate, complete and timely payments possible.

Greater hotel commission and reconciliation efficiency resulting in significant gains in commissions collected. Only from Net Trans and Onyx Payments.



To see how your business can benefit from Onyx Payment's commission payment and reconciliation solution, please contact Trond Sorensen, Chief Sales Officer-Agency Services at 732-668-9214 or trond.sorensen@nettrans.us.