

# CUSTOMER SUCCESS STORIES: TRAVIZON



Celebrating more than 40 years in business, Travizon offers global travel management programs and solutions. Travizon also has a proven track record of leveraging products and services that result in improved returns for its clients.

The process of hotel commission tracking, collection, and reporting had been a significant challenge for Travizon. After due diligence, Travizon selected Net Trans (an Onyx CenterSource service) to help with improved collection and visibility into hotel commission payments.

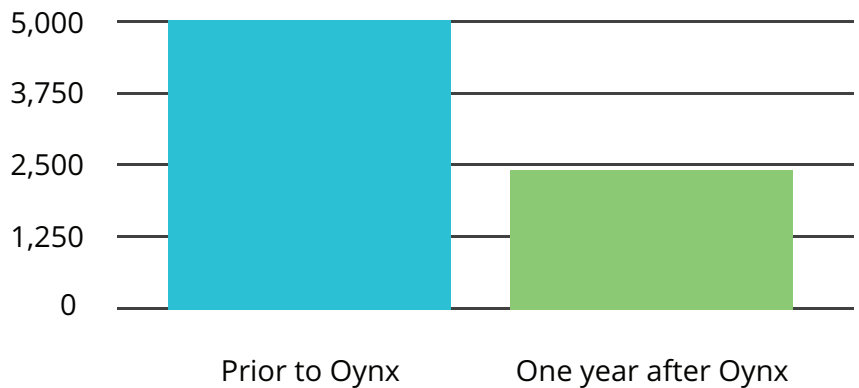
## Savings from reduced administration

Like most business travel agencies, Travizon had internal resources associated with the collection, invoicing, and processing of commission payments.

Prior to partnering with Onyx, Travizon would process in excess of 5,000 checks per year. With the streamlined Onyx process, Travizon has seen that volume reduced by over 50%. This provides Travizon savings in banking charges as well as time to focus on other areas.

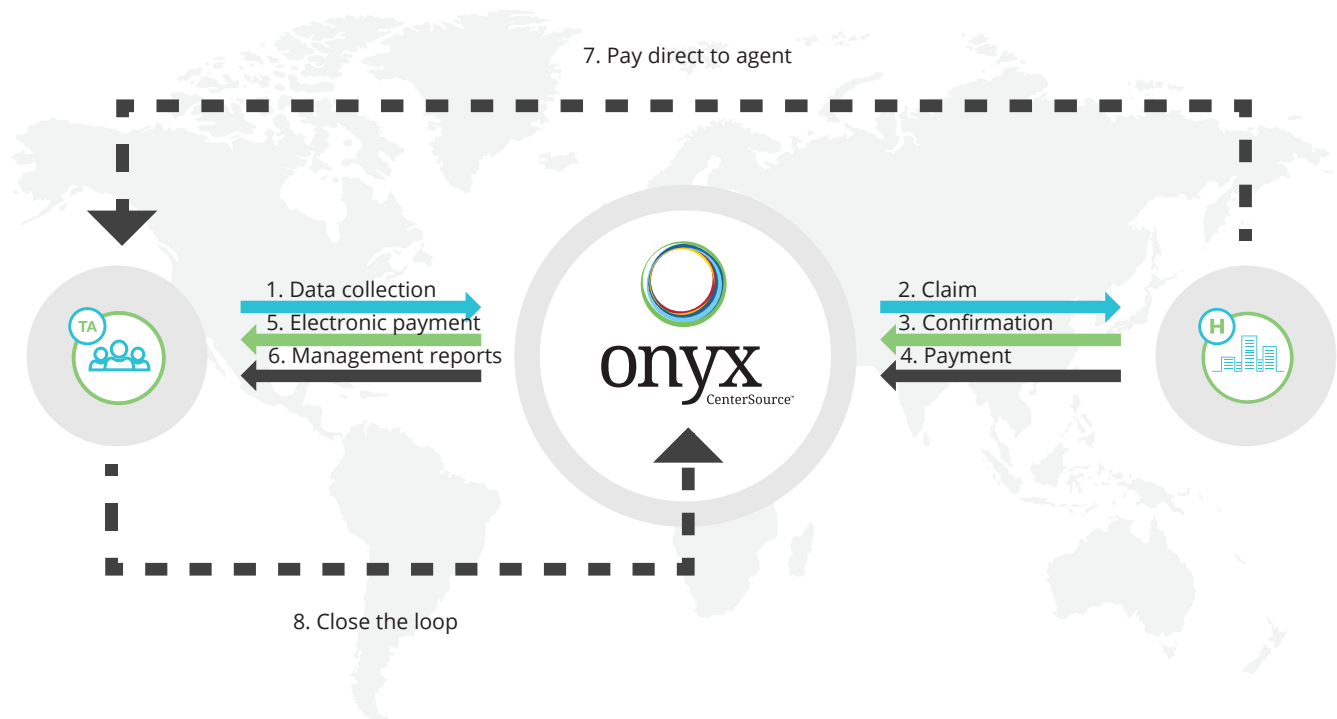
Within nine months of implementation, Travizon saw a net increase of 20% in hotel commission collections.

**50%+** reduction in check processing volume



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## Commission collection increases

As Travizon continues to grow their business, the Onyx reconciliation platform grows with them. Travizon has increased their volumes through Onyx by 22% in the last year. Onyx has continued to confirm and reconcile at above 94% of total volume.

## Data-based insights

The Onyx solution provides increased visibility through its 360-degree process from booking to hotel confirmation to payment. The business intelligence available from the Onyx report suite allows Travizon to apply data and insight to their booking process, contract negotiations, and pricing models.

## The Onyx CenterSource Difference

Onyx CenterSource's ability to link and reconcile data feeds from multiple GDS and hotel sources saves clients time and money. In addition, because of the extensive network of relationships Onyx CenterSource has with leading hotels around the world, we're able to provide a single data collection and funding system that eliminates redundancies and streamlines the commission process. Finally, Onyx CenterSource follows up on outstanding commission balances to ensure agents receive the most accurate, complete, and timely payments possible.

Greater hotel commission and reconciliation efficiency resulting in significant gains in commissions collected. Only from Onyx CenterSource.



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