The Onyx CenterSource™ Impact

Frequent Flyer Travel significantly reduces administrative costs







As a leading travel management company in France, Frequent Flyer Travel (FFT) Paris, now a part of Reed and McKay, uses multiple channels and tools to ensure the most cost-efficient booking practices for its clients. FFT consulted Onyx for an alternative to manually collecting commissions through a multitude of sources and channels.

FFT also found that administering the collection and deposit of thousands of small checks was both time consuming for staff and costly due to the large number of individual bank fees assessed.

FFT utilized Onyx Sure Pay™ and RecoverPro™ services to deliver the following results:

BEFORE ONYX

PERCENTAGE OF 75% COMMISSIONS **DUE COLLECTED**

50% SINGLE TRANSFER

PERCENTAGE OF COMMISSIONS PAID BY CHECK OR

HOURS A MONTH DEDICATED TO CHECK HANDLING

AFTER ONYX

96%

PERCENTAGE OF COMMISSIONS DUE COLLECTED

1%

PERCENTAGE OF COMMISSIONS PAID BY CHECK OR SINGLE TRANSFER

MINS.

MINUTES PER MONTH NOW DEDICATED TO CHECK HANDLING

THE ONYX CENTERSOURCE DIFFERENCE



Onyx solutions utilize a 360-degree process. From the initial booking to payment, Onyx monitors the pipeline and consolidates payments for agencies of all sizes.



Because Onyx works with leading agencies and hotels in over 160 countries, it provides a single data collection and funding system that eliminates redundancies and streamlines the payment process.



Agencies receive the most accurate, complete and timely payments possible, in the currency of their choice. Onyx pursues payments for up to 12 months, so in-house teams can focus on increasing revenue, not chasing it.

